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AUG. 27, 1948 OFFER NO. 12

LAWN SEED

62:61

PORP301948 *

U. S. Department of Agriculture

FALL PLANTING

WHOLESALE PRICE LIST

FOR

LANDSCAPE GARDENERS & CONTRACTORS



50 lbs. \$33.50 100 lbs. \$65.00 500 lbs. \$292.50

HERBST BROTHERS

wholesale seed specialists since 1876 92 Warren St. New York 7, N. Y.

Phone: BArclay 7-8475

LAWN SEED MIXTURES

F. O. B. New York. Net cash. SUBJECT TO MARKET FLUCTUATIONS

LANDSCAPE GARDENERS'

SPECIAL LAWN SEED MIXTURE

ANALYSIS

30% Kentucky Blue Grass, 12% Chewings Fescue, 36% Red Top, 10% Perennial Ryegrass, 10% Common Ryegrass, 2% White Clover.

(may also be had without Clover)

No doubt the most notable lawn seed mixture ever introduced especially for the landscape gardener.

It has found favor without exception wherever used. A formula which will produce a beautiful, smooth and permanent turf. Suitable for sunny and partly shaded areas.

PACKED IN PLAIN BURLAP BAGS

50 lbs. \$33.50

100 lbs. \$65.00

500 lbs. \$292.50

PACKED IN PRINTED 5 LB. BAGS

To facilitate handling on small jobs or resale to your trade, we can also furnish this mixture in printed 5 lb. bags as illustrated on front cover.

50 lbs. \$36.00

100 lbs. \$69.50

500 lbs. \$312.50

Ask us about bags imprinted with your name

HERBST BROTHERS

92 Warren St., New York 7, N. Y.

ESTABLISHED 1876

92 WARREN STREET NEW YORK 7, N. Y.

August 27, 1948

Dear Friends:

It is with regret that we must announce a general increase in prices of all our lawn seed mixtures.

This year's crops of all grasses are very short; in the case of Red Top there is an almost complete crop failure. The cost of good, clean seed has, therefore, advanced tremendously; for instance Kentucky Blue Grass is up over 100%, Red Top 200%, and others, naturally have followed the trend.

In order to avoid higher list prices others have cheapened the formulas for their mixtures lowering the percentage of perennial seed which they replace with cheap annual grasses. We feel our customers do not want us to sacrifice quality for price.

Therefore, no matter what the price is, NOT ONE OF OUR STANDARD LAWN SEED MIXTURES WILL BE CHANGED.

We realize that in some cases you may not be able to afford to use our regular mixtures on jobs that do not require expensive seed. For such purposes, we offer you a brand new formula, known as

NEW ECONOMY LAWN SEED MIXTURE

Analysis for Sunny Lawns: 20% Kentucky Blue, 20% Chewings Fescue, 10% Red Top, 15% Common Rye, 35% Perennial Rye.

Price: \$25.50 per 50 lbs, \$49.00 per 100 lbs, \$220.50 per 500 lbs.

Analysis for Shady Lawns: 40% Chewings Fescue, 20% Creeping Red Fescue, 25% Red Top, 15% Perennial Rye.

Price: \$34.50 per 50 lbs. \$67.00 per 100 lbs, \$301.50 per 500 lbs. f.o.b. New York. Net Cash.

This mixture contains only highly recleaned seed. The only difference is that it will make a somewhat coarser lawn. If we were not sure that it will give good results, we would not offer it to you.

We hope that you will bear with us thru these difficult times and that we may continue to enjoy your patronage.

Yours very truly,

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SKDSDZIAS SBEGG* realize that in some cases you may not be able to our regular mixtures on lops that do not require

Rescret 10% Red Top. 18% Common Vusiaria tor gauna punater Son Kentucka. Bine 50% Chemina Rye, 35% Perennial Rye.

Price: \$25.50 per 50 lbs. \$41.00 per 100 lbs. \$220.50 per 800 lbs.

LAWN SEED MIXTURES

F. O. B. New York. Net cash. SUBJECT TO MARKET FLUCTUATIONS

SUNNY BEST BENT MIXTURE

Produces a velvety smooth turf. Preferred by those who insist on bent grass.

Analysis: 10% Astoria Bent, 5% Highland Bent, 15% Colonial Bent, 35% Kentucky Blue Grass, 35% Red Top.

50 lbs. \$44.00 100 lbs. \$86.00

500 lbs. \$387.00

SUNNY SPECIAL MIXTURE

Used extensively for playgrounds and parks as it withstands hard wear.

Analysis: 20% Kentucky Blue Grass, 43% Red Top, 25% Common Ryegrass, 10% Perennial Ryegrass, 2% White Clover.

50 lbs.

100 lbs.

500 lbs. \$256.50

\$29.50 \$57.00

SHADY BEST MIXTURE

The ideal formula for dense shade.

Analysis: 35% Chewings Fescue, 15% Creeping Red Fescue, 15% Poa trivialis, 35% Red Top. These are all shade tolerant grasses.

50 lbs. \$40.00 100 lbs. \$78.00 500 lbs. \$351.00

CONTRACTORS' SPECIAL MIXTURE

An economical, fast growing mixture for improving unsightly lots or establishing quick lawns on new developments.

Analysis: 10% Kentucky Blue Grass, 25% Common Ryegrass, 15% Red Top, 50% Timothy.

50 lbs.

100 lbs.

500 lbs.

\$19.50

\$37.00

\$166.50

NEW ECONOMY MIXTURE

Produces a good lawn, somewhat coarser than our more expensive mixtures. Well worth the price.

FOR SUNNY LAWNS

50 lbs. \$25.50 100 lbs. \$49.00 500 lbs. \$166.50

FOR SHADY LAWNS

50 lbs. \$34.50 100 lbs. \$67.00

500 lbs. \$301.50

HERBST BROTHERS

STRAIGHT GRASSES

Prices are subject to market fluctuations and change without notice. Terms: F. O. B. New York. Bags included, gross for net.

CLOVER		
White Dutch Clover \$6.65 Wild White Clover 9.80	25 lbs. \$26.55 39.10	\$85.00 125.00
RYE GRASS		
Common Rye	4.60 6.25	14.75 20.00
FESCUE		
Alta Fescue	20.30 19.55 19.55	65.00 62.50 62.50
BENT		
Astoria Bent 7.30 Colonial Bent 7.30 Highland Bent 6.85 Seaside Bent 7.80	29.25 29.25 27.35 31.25	93.75 93.75 87.50 100.00
RED TOP	4	
Red Top 92/90 5.85	23.40	75.00
BLUE GRASS		
Kentucky Blue 21 lb	23.40 39.10	75.00 125.00
MISCELLANEOUS		
Timothy 1.40 others quoted on request	5.50	17.50

IMPORTANT

Prices of lawn seed have increased as much as 100% because of the short crops of Kentucky Blue Grass, Red Top and other fine grasses.

We have absorbed as much of this increase as was possible. We have not cheapened any of our formulas by adding inferior ingredients.

You will continue to receive the same high quality seed as in the past.

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